



## Business Energy Savings Program



## Energy Efficiency Incentives



## Standard Incentives

Evergy offers a wide range of incentives designed to help our Missouri business customers achieve energy savings by reducing the upfront cost of installations. Our Standard Incentives provide savings for energy-efficient equipment upgrades on a one-for-one basis, making it quick and easy to save money and energy. For projects with an anticipated incentive amount of \$10,000 or less, simply apply after equipment purchase and installation to receive a fast incentive check. For projects in excess of \$10,000, pre-approval must be obtained before equipment purchase.

### Interior Lighting

| Existing Equipment  | Efficient Equipment                       | Incentive         |
|---|---|-------------------|
| <b>One-for-One Replacements of Linear Fluorescent Lamps<sup>1</sup></b> |   |                   |
| 2ft T12, T8 or T5/T5HO Lamp   | 2ft LED Linear Lamp                       | \$2 per lamp      |
| 4ft T12, T8 or T5/T5HO Lamp   | 4ft LED Linear Lamp or equivalent footage | \$4 per lamp      |
| 8ft T12 or T8 Lamp  | 8ft LED Linear Lamp or equivalent footage | \$8 per lamp      |
| <b>Permanent Removal of Linear Fluorescent Lamps<sup>2</sup></b>        |   |                   |
| 4ft T12, T8, T5/T5HO Lamp   | Permanent Lamp Removal                    | \$4 per lamp      |
| 8ft T12 or T8 Lamp  | Permanent Lamp Removal                    | \$8 per lamp      |
| <b>HID Replacements<sup>3</sup></b>                                     |   |                   |
| HID 150–300W  | LED Lamp or Retrofit Kit                  | \$20 per fixture  |
|   | LED Fixture                               | \$40 per fixture  |
| HID 301–500W  | LED Lamp or Retrofit Kit                  | \$30 per fixture  |
|   | LED Fixture                               | \$60 per fixture  |
| HID 501–850W  | LED Lamp or Retrofit Kit                  | \$50 per fixture  |
|   | LED Fixture                               | \$100 per fixture |
| HID >850W   | LED Lamp or Retrofit Kit                  | \$125 per fixture |
|   | LED Fixture                               | \$250 per fixture |
| <b>Other Interior Lighting Replacements</b>                             |   |                   |
| A-Series 28–52W Lamp  | LED Lamp ≤ 11W                            | \$4 per lamp      |
| MR-16 35–50W Lamp   | LED Lamp ≤ 13W                            | \$8 per lamp      |
| BR/R 45–65W Lamp  | LED Lamp ≤ 14W                            | \$9 per lamp      |
| PAR 48–90W Lamp   | LED Lamp ≤ 20W                            | \$10 per lamp     |
| CFL Pin-Based Lamp  | LED ≤ 9W Pin-Based Lamp                   | \$1.50 per lamp   |
| CFL Pin-Based Lamp  | LED 10–15W Pin-Based Lamp                 | \$2.50 per lamp   |
| CFL Pin-Based Lamp  | LED ≥ 16W Pin-Based Lamp                  | \$3.50 per lamp   |
| Incandescent/CFL Exit Sign  | LED ≤ 5W                                  | \$7.50 per sign   |

<sup>1</sup> All other lamp lengths must be applied for using Custom Incentives.

<sup>2</sup> Permanent lamp removal is only applicable when the efficiency of the fixture is also being upgraded. Unused lamps must be properly disposed of and vacated lamp holders and ballasts must be permanently disconnected from the fixture.

<sup>3</sup> The ballasted wattage should be used to identify the appropriate incentive category.



## Interior Lighting (cont.)

| Lamp Type   | Lamp Length | Lamp Count | LED Retrofit Kit Incentive | LED Fixture Incentive |
|---|-------------|------------|----------------------------|-----------------------|
| <b>Fluorescent Fixture Replacements<sup>4</sup></b> |             |            |                            |                       |
| T12 or T8   | 4 ft        | 1–2 Lamps  | \$20 per fixture           | \$25 per fixture      |
|   |             | 3–6 Lamps  | \$40 per fixture           | \$45 per fixture      |
|   | 8 ft        | 1–2 Lamps  |                            |                       |
|   | 2 ft        | 1–4 Lamps  | \$30 per fixture           | \$35 per fixture      |
|   | U-bend      | 1–2 Lamps  |                            |                       |
| T5/T5HO   | 4 ft        | 1–2 Lamps  | \$20 per fixture           | \$25 per fixture      |
|   |             | 3–6 Lamps  | \$40 per fixture           | \$45 per fixture      |
|   | 2 ft        | 1–2 Lamps  | \$30 per fixture           | \$35 per fixture      |

<sup>4</sup> All incentives are paid on a per-fixture basis only. Retrofit kits replace all components of the existing fixture except the outer shell and do not make use of existing or new tombstones.

## Interior Lighting Controls

| Existing Equipment   | Efficient Equipment   | Incentive                           |
|----------------------|---|-------------------------------------|
| No Existing Controls | Remote or Wall-Mounted Daylight Sensor <sup>5</sup><br>Controlling $\geq 570W$  | \$30 per sensor                     |
| No Existing Controls | Remote or Wall-Mounted Occupancy Sensor <sup>5</sup><br>Controlling $\geq 425W$ | \$20 per sensor                     |
| No Existing Controls | Networked Lighting Controls <sup>6</sup>  | \$0.10 per square foot <sup>7</sup> |

<sup>5</sup> Dual Occupancy & Daylight Sensors must be applied for using Custom Incentives. The Standard Occupancy & Daylight incentives cannot be combined.

<sup>6</sup> Networked Controls, at minimum, consist of an intelligent network of individually-addressable luminaires and control devices, allowing for application of multiple control strategies, programmability, building level control, zoning and rezoning using software.

<sup>7</sup> per square foot of illuminated floor space, i.e. only the floor space illuminated by the lights within the network being incentivized.

## Exterior & Parking Garage Lighting<sup>8</sup>

| Existing Equipment                                  | Efficient Equipment                       | Incentive         |
|---|---|-------------------|
| <b>Exterior Lighting – Dusk to Dawn<sup>9</sup></b> |   |                   |
| $\leq 210W$ Lamp or Fixture                         | LED Lamp / Retrofit Kit / Fixture         | \$25 per fixture  |
| 211–300W Lamp or Fixture                            | LED Lamp / Retrofit Kit / Fixture         | \$35 per fixture  |
| 301–500W Lamp or Fixture                            | LED Lamp / Retrofit Kit / Fixture         | \$50 per fixture  |
| $> 500W$ Lamp or Fixture                            | LED Lamp / Retrofit Kit / Fixture         | \$105 per fixture |
| <b>Parking Garage Lighting<sup>10</sup></b>         |   |                   |
| $\leq 130W$ Lamp or Fixture                         | Non-Linear LED                            | \$30 per fixture  |
| 131–210W Lamp or Fixture                            | Non-Linear LED                            | \$35 per fixture  |
| $> 210W$ Lamp or Fixture                            | Non-Linear LED                            | \$45 per fixture  |
| 2ft T8, T12, or T5/T5HO Lamp                        | 2ft Linear LED Lamp                       | \$2 per lamp      |
| 4ft T8, T12, or T5/T5HO Lamp                        | 4ft Linear LED Lamp or equivalent footage | \$4 per lamp      |
| 8ft T8 or T12 Lamp                                  | 8ft Linear LED Lamp or equivalent footage | \$8 per lamp      |

<sup>8</sup> Inefficient lighting = HID lamps or fixtures, and T12, T8 or T5/T5HO fixtures.

<sup>9</sup> Exterior lighting must be controlled by a photocell or time clock and operate from “Dusk to Dawn” to qualify for the above incentives.

<sup>10</sup> If applicable (i.e. fixture to fixture replacements) the ballasted wattage should be used to identify the appropriate incentive category.

## Compressed Air

| Existing Equipment   | Efficient Equipment   | Incentive                |
|--|---|--------------------------|
| Standard Compressor - 1 Shift Weekdays                       | Variable Speed Drive Compressor <sup>10</sup> - 1 Shift Weekdays                | \$45 per horsepower      |
| Standard Compressor - 2 Shifts Weekdays                      | Variable Speed Drive Compressor <sup>10</sup> - 2 Shifts Weekdays               | \$50 per horsepower      |
| Standard Compressor - 3 Shifts Weekdays                      | Variable Speed Drive Compressor <sup>10</sup> - 3 Shifts Weekdays               | \$55 per horsepower      |
| Standard Compressor - 3 Shifts Weekdays Plus Weekends        | Variable Speed Drive Compressor <sup>10</sup> - 3 Shifts Weekdays Plus Weekends | \$60 per horsepower      |
| Standard Compressed Air Nozzle 1/8"                          | Engineered Compressed Air Nozzle 1/8"   | \$20 per nozzle          |
| Standard Compressed Air Nozzle 1/4"                          | Engineered Compressed Air Nozzle 1/4"   | \$40 per nozzle          |
| No Existing Compressed Air No-Loss Condensate Drain or Valve | Compressed Air No-Loss Condensate Drain or Valve                                | \$180 per drain or valve |

<sup>10</sup> For compressors ≤ 200 HP

## Motors & Drives

| Existing Equipment            | Efficient Equipment                    | Incentive       |
|-------------------------------|--|-----------------|
| Standard Efficiency Pool Pump | High Efficiency Pool Pump              | \$120 per pump  |
| Standard Efficiency Pool Pump | Pool Pump Variable Speed Drive (VSD)   | \$200 per drive |
| Non-HVLS <sup>11</sup> Fan    | HVLS <sup>11</sup> Fan (20ft Diameter) | \$800 per fan   |
| Non-HVLS <sup>11</sup> Fan    | HVLS <sup>11</sup> Fan (22ft Diameter) | \$1,000 per fan |
| Non-HVLS <sup>11</sup> Fan    | HVLS <sup>11</sup> Fan (24ft Diameter) | \$1,200 per fan |

<sup>11</sup> HVLS = High Volume Low Speed

## Food Service

| Existing Equipment  | Efficient Equipment  | Incentive                   |
|---|--|-----------------------------|
| <b>Electric Steam Cookers</b>   |  |                             |
| Non-ENERGY STAR®, 3–6 Pan   | ENERGY STAR, 3–6 Pan Electric Steam Cooker                         | \$1,500 per steam cooker    |
| <b>Hot Holding Cabinets</b>   |  |                             |
| Non-ENERGY STAR, < 13 ft <sup>3</sup>                                   | ENERGY STAR, < 13 ft <sup>3</sup>                                  | \$200 per cabinet           |
| Non-ENERGY STAR, 13 ≤ ft <sup>3</sup> < 28                              | ENERGY STAR, 13 ≤ ft <sup>3</sup> < 28                             | \$250 per cabinet           |
| Non-ENERGY STAR, ≥ 28 ft <sup>3</sup>                                   | ENERGY STAR, ≥ 28 ft <sup>3</sup>                                  | \$350 per cabinet           |
| <b>Kitchen Ventilation</b>  |  |                             |
| Constant Speed Ventilation Motor  | Kitchen Demand Ventilation Controls <sup>12</sup>                  | \$500 per HP of fan         |
| <b>Refrigerators &amp; Freezers</b>                                     |  |                             |
| Fluorescent Freezer or Refrigerator Case Lights with 4', 5' or 6' Doors | LED Freezer or Refrigerator Case Lights with Doors                 | \$40 per door               |
| No Existing Strip Curtains for Cooler or Freezer                        | Strip Curtains for Cooler or Freezer                               | \$250 per cooler or freezer |
| Standard Motor for Walk-in or Reach-in Coolers/Freezers                 | ECM for Walk-In or Reach-in Coolers/Freezers with Efficiency ≥ 66% | \$42 per motor              |

<sup>12</sup> Kitchen demand ventilation controls require the installation of a new temperature sensor in the hood exhaust collar and/or optic sensor on the end of the hood to sense cooking conditions and vary exhaust fan speed automatically based on cooking condition need.

## HVAC

| Size  | Baseline                          | Efficient Equipment                                | Incentive                                   |
|---|-----------------------------------|--|---|
| Air-Cooled - Single Package or Split Systems (DX Unit)            |                                   |  |   |
| < 65 kbtu (< 5.42 ton)  | ≤ 13 SEER                         | High-Efficiency Unit exceeding baseline efficiency | \$25 per ton per SEER improvement           |
| 65 ≤ kBtu < 135 (5.42 ≤ tons < 11.25)                             | ≤ 11.2 IEER                       | High-Efficiency Unit exceeding baseline efficiency | \$25 per ton per IEER improvement           |
| 135 ≤ kBtu < 240 (11.25 ≤ tons < 20)                              | ≤ 11 IEER                         | High-Efficiency Unit exceeding baseline efficiency | \$30 per ton per IEER improvement           |
| 240 ≤ kBtu < 760 (20 ≤ tons < 63.3)                               | ≤ 9.9 IEER                        |  |   |
| ≥ 760 kbtu (≥ 63.3 ton)   | ≤ 9.6 IEER                        |  |   |
| Air Source Heat Pumps (ASHP)                                      |                                   |  |   |
| < 65 kbtu (<5.42 ton)   | ≤ 13 SEER                         | High-Efficiency Unit exceeding baseline efficiency | \$20 per ton per SEER improvement           |
| 65 ≤ kBtu < 135 (5.42 ≤ tons < 11.25)                             | ≤ 11.0 IEER                       | High-Efficiency Unit exceeding baseline efficiency | \$25 per ton per IEER improvement           |
| 135 ≤ kBtu < 240 (11.25 ≤ tons < 20)                              | ≤ 10.5 IEER                       |  |   |
| ≥ 240 kbtu (≥ 20 tons)  | ≤ 9.4 IEER                        |  |   |
| VRF - Air Cooled  |                                   |  |   |
| < 65 kbtu (< 5.42 ton)  | ≤ 13 SEER                         | High-Efficiency Unit exceeding baseline efficiency | \$20 per ton per SEER improvement           |
| 65 ≤ kBtu < 135 (5.42 ≤ tons < 11.25)                             | ≤ 12.3 IEER                       | High-Efficiency Unit exceeding baseline efficiency | \$20 per ton per IEER improvement           |
| 135 ≤ kBtu < 240 (11.25 ≤ tons < 20)                              | ≤ 11.8 IEER                       |  |   |
| ≥ 240 kbtu (≥ 20 tons)  | ≤ 10.6 IEER                       |  |   |
| Packaged Terminal Air Conditioners & Heat Pumps (PTAC & PTHP)     |                                   |  |   |
| any PTAC or PTHP  | < 11 EER                          | High-Efficiency Unit ≥11 EER                       | \$200 per ton                               |
| Air-cooled Chillers with Condenser <sup>13, 14</sup>              |                                   |  |   |
| < 150 tons  | ≥ 0.960 kW/ton (≤ 12.5 EER) IPLV  | High-Efficiency Unit exceeding baseline efficiency | \$300 per ton per IPLV (kW/ton) improvement |
| ≥ 150 tons  | ≥ 0.941 kW/ton (≤ 12.75 EER) IPLV |  |   |
| Water-Cooled Centrifugal Chillers <sup>13, 14</sup>               |                                   |  |   |
| < 150 tons  | ≥ 0.596 kW/ton IPLV               | High-Efficiency Unit exceeding baseline efficiency | \$250 per ton per IPLV (kW/ton) improvement |
| 150 ≤ tons < 300  |                                   |  |   |
| 300 ≤ tons < 600  | ≥ 0.549 kW/ton IPLV               |  |   |
| ≥ 600 tons  | ≥ 0.539 kW/ton IPLV               |  |   |
| Water-Cooled Positive Displacement Chillers <sup>13, 14, 15</sup> |                                   |  |   |
| < 75 tons   | ≥0.630 kW/ton IPLV                | High-Efficiency Unit exceeding baseline efficiency | \$150 per ton per IPLV (kW/ton) improvement |
| 75 ≤ tons < 150   | ≥ 0.615 kW/ton IPLV               |  |   |
| 150 ≤ tons < 300  | ≥ 0.580 kW/ton IPLV               |  |   |
| ≥ 300 tons  | ≥ 0.540 kW/ton IPLV               |  |   |

<sup>13</sup> These incentives are for comfort cooling systems only. Process chillers must be applied for using the Custom Incentive Compressed Air/Process tab.

<sup>14</sup> kW/ton = 12/EER

<sup>15</sup> Reciprocating, Rotary, Screw, or Scroll

# Custom Incentives

Don't see your upgrade on the Standard Incentives list? If it saves energy, chances are it will qualify for a Custom Incentive. Everygy Custom Incentives are paid on a per-kilowatt-hour-reduced rate, and provide a greater range of potential savings opportunities compared with our Standard Incentives. Pre-approval is required, so apply before purchasing or installing equipment in order to be eligible to receive an incentive.

Energy efficiency upgrades eligible for Custom Incentives include:

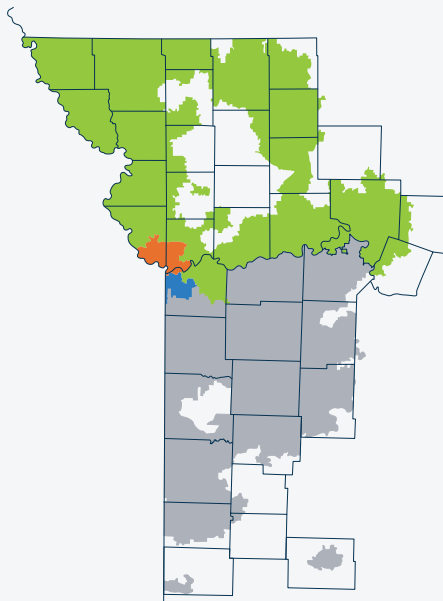
| Incentive Category   | Incentive (per kWh saved) |
|--|---------------------------|
| Cooling  | 23¢                       |
| Interior Lighting  | 9¢                        |
| Interior Lighting Controls   | 6¢                        |
| HVAC   | 15¢                       |
| HVAC Controls Optimization with Peak Demand Reduction <sup>12</sup>    | 10¢                       |
| HVAC Controls Optimization without Peak Demand Reduction <sup>12</sup> | 4¢                        |
| Motors & Drives  | 10¢                       |
| Building Envelope  | 20¢                       |
| Electric Heating   | 4¢                        |

| Incentive Category  | Incentive (per kWh saved) |
|---|---------------------------|
| Water Heating   | 9¢                        |
| Refrigeration   | 6¢                        |
| Food Services   | 9¢                        |
| Exterior Lighting with Peak Demand Reduction <sup>12</sup>    | 7¢                        |
| Exterior Lighting without Peak Demand Reduction <sup>12</sup> | 4¢                        |
| Compressed Air  | 8¢                        |
| Process Optimization  | 10¢                       |
| Miscellaneous   | 7¢                        |

<sup>12</sup> Everygy's peak demand period is 4:00pm – 6:00pm on weekdays, when daily maximum dry bulb outdoor air temperature is ≥ 95°F from June to August, excluding holidays.

## Get Started Saving

Contact your preferred contractor, registered Trade Ally or an Everygy Business Development Representative (below) to start your energy efficiency projects and save big!



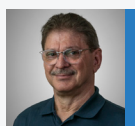
### **Brett Sharp** *Greater Missouri North*

816-382-8747  
MBSharp@trccompanies.com



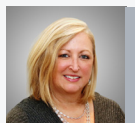
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